

# The INDIA Opportunity.







#### **MUMBAI AIRPORT, 2013**

**MUMBAI AIRPORT, 2018** 









#### MEERUT HIGHWAY, 2014

#### MEERUT HIGHWAY, 2018



#### **INDIA IN A SNAPSHOT**





#1	Fastest Growing Large Economy	#1	Smartphone Data Consumer	#1	Global Fintech Adopter
#2	Global Retail Development Index	#2	Internet Users	#2	Mobile Manufacturer
#3	Startup Ecosystem	#3	Largest Energy Consumer	#3	Economy by PPP

#### **GROWTH BOUNCED BACK SWIFTLY IN FY'22**





- GDP expanded by 8.7% underpinned by double-digit expansion in investment spending and exports growth
- India to re-emerge as the fastest growing large economy in 2022 and 2023

#### **Real GDP Growth Rate (E)**

	2022E	2023E	2027E
	3.2%	2.9%	3.3%
<b>*</b>	6.8%	6.1%	6.2%
**	3.3%	4.6%	4.7%
* * * * * * *	2.6%	1.2%	1.3%

- Sustained momentum in Real GDP growth to create
   \$10 Tn economy by 2030
- Merchandise exports
   exhibited strong growth of
   45% in FY'22

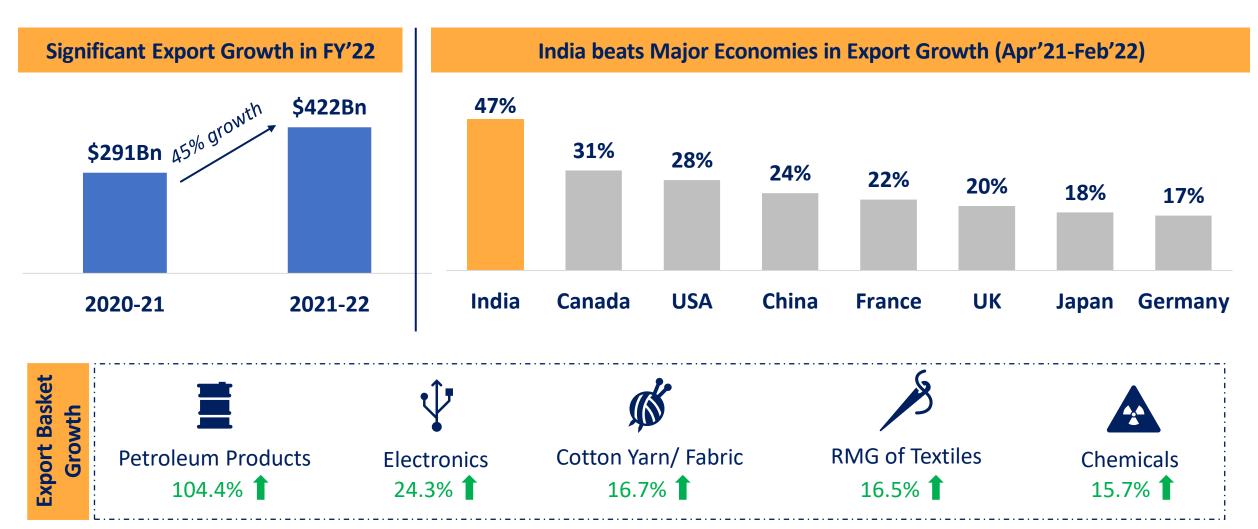
Source: IMF World Economic Outlook

#### MAKING IN INDIA FOR THE WORLD





#### Highest-Ever Monthly Value of Merchandise Export in March 2022 amounting \$44.4 billion

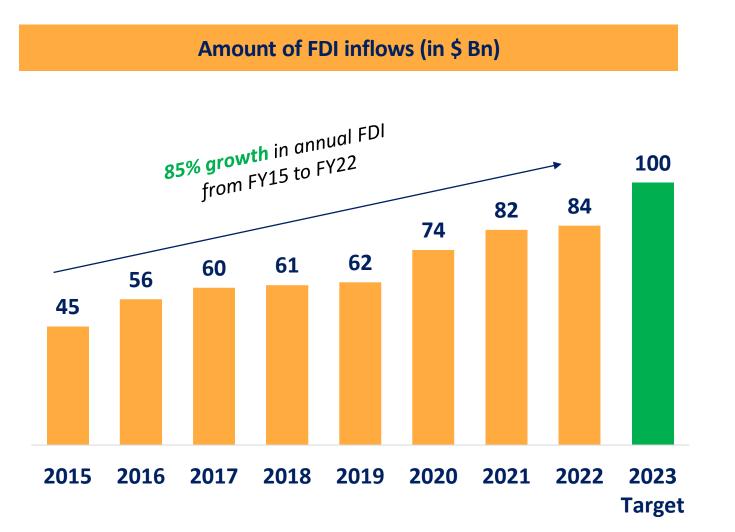


#### ATTRACTIVE INVESTMENT DESTINATION





India has attracted record foreign direct investment for the 8th consecutive year (Since 2015)



#### **Key Investment Highlights**

1 In 57 sectors

**2** From 101 countries

- 3 Across 30 States and Union Territories
- 4 76% y-o-y in Manufacturing FDI

## TRANSFORMING INDIA's INFRASTRUCTURE



#### NATIONAL INFRASTRUCTURE PIPELINE





#### A \$1.4 Tn investment outlay (2020-25) to provide world-class infrastructure pan-India



US\$401 Bn in Roads and Bridges sector 18000 km of National Highways to be constructed in 1 year (2023)



US\$162 Bn in Affordable Housing sector 25 Mn additional mid-end and affordable housing units required by 2030



**US\$376 Bn in Power Generation sector** 500GW of installed capacity through nonfossil fuels by 2030



US\$46 Bn in Logistics sector

Logistics cost expected to come down
from 14% of GDP to 8%



US\$208 Bn in Railway sector Green Railways by 2030



US\$19 Bn in Aviation sector

3rd largest Air Passenger market by 2024

Note: Other opportunities include investment in Commercial infrastructure, Communications, Social Infrastructure, among others Source: India Investment Grid

#### NATIONAL MONETIZATION PIPELINE





#### Public Assets worth \$81 Bn to be monetized between 2022 and 2025

OWNERSHIP Monetization of rights through lease for a long-term concession period

ASSETS Brownfield operational assets with a steady revenues to attract patient long-term capital

PORTFOLIO 20+ asset classes across 12+ sectors PIPELINE 15% assets to be monetized in FY22

Roads \$21.7 Bn

Railways \$20.7 Bn

Power \$11.5 Bn

Gas Pipelines \$3.3 Bn

Telecom \$4.7 Bn Warehousing \$3.9 Bn

Mining \$3.9 Bn Aviation \$2.8 Bn

Ports \$1.7 Bn Urban Real Estate \$2.0 Bn Stadiums \$1.6 Bn Other Pipeline \$3.06 Bn

#### PM GATI SHAKTI NATIONAL MASTER PLAN





PM Gati Shakti brings together 16 Ministries and states for integrated planning and coordinated implementation to catapult the speed of infrastructure connectivity projects



Digital Platform leveraging technology including spatial planning tools with ISRO imagery



Driven by 7 Engines: Roads, Railways, Airports, Ports, Mass Transport, Waterways & Logistics



Cover Infra Initiatives: Bharatmala, Sagarmala, UDAN, Dedicated Freight Corridors, etc.



**Provide Connectivity to Manufacturing/Economic Zones**: Textile and pharmaceutical clusters, industrial and defence corridors, electronic parks & agriculture zones



Aid Faster Growth of key sectors, employment generation, and spearheading growth



Social Infrastructure: Hospitals, and universities integrated in next phase

## GLOBAL MANUFACTURING HUB

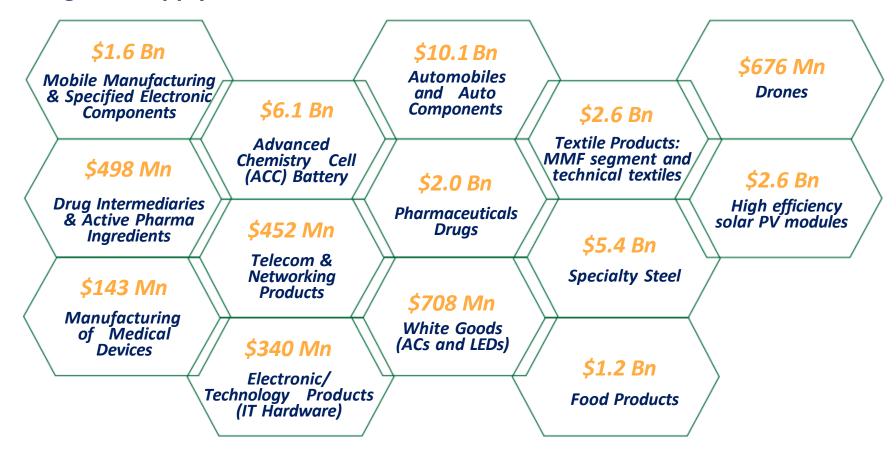


#### PRODUCTION LINKED INCENTIVES





\$30 Bn incentive scheme for 14 champion sectors to boost domestic manufacturing, increase exports and integrate India into the global supply chain



Average incentives of 5% of production; \$520Bn in incremental production over the next five years

## ENHANCING EASE OF DOING BUSINESS

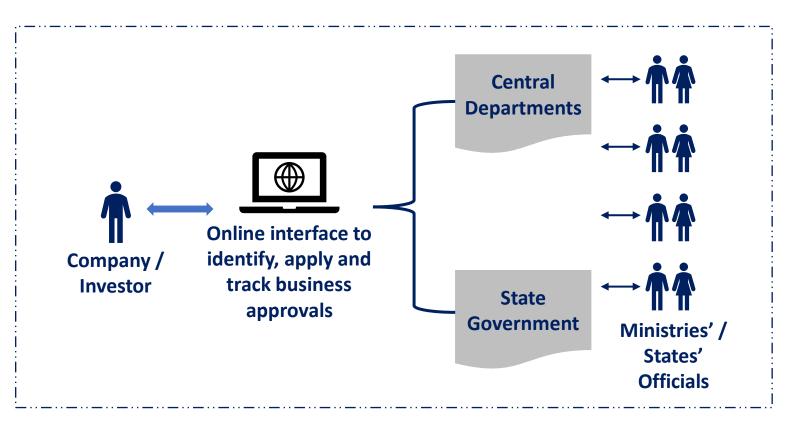


#### **NATIONAL SINGLE WINDOW SYSTEM**





#### One-stop digital platform for investors to identify and apply approvals across Central and State Governments



- Digital portal for seamless approvals sought by investors from Government at various levels
- ✓ Key features include 1. Know Your Approvals and 2. Common Registration Form for investors
- ✓ Single-click applications enabled for special schemes like Vehicle Scrapping facility, Ethanol blended program, etc.
- ✓ All Central Ministries and States
   Governments to be onboarded by 2022
- ✓ **Over 6,000** approvals granted since launch

32 Central Depts 17 States/UT's 2.2 Mn Unique Visitors 18,500 Registered Users ~10K
Applications
Received

#### INDIA INDUSTRIAL LAND BANK

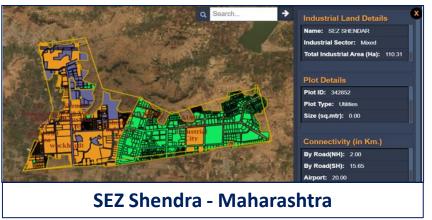




Central GIS-based land bank functioning as a one-stop repository of industrial parks database for investors scouting for land remotely

- Information on distance from nodal connectivity points airports, railways, roadways; Internal Infrastructure; Heat maps of raw materials
- 4000+ industrial parks mapped over 4.88 lakh hectares
- Land bank system of 30 States/ UTs integrated
- Integrated with National Single Window System (NSWS)
- IILB mobile app on iOS, Android platforms
- Industrial Park Rating System (IPRS) Aims at enhancing industrial competitiveness by ranking leading industrial parks across India as part of Atmanirbhar Bharat Abhiyan





#### **DOING BUSINESS IN INDIA: REFORMS**







#### **Corporate Tax**

Reduced from 34% to 25% to boost manufacturing; 15% for new units



#### **Labour Reforms**

Merged 29 central labor laws into 4 codes providing flexibility in hiring and retrenchment.



#### **Project Development Cells**

29 Project Development Cells constituted across Central Ministries to facilitate investors



#### **Custom Bonded Warehouse**

Import duty exempt on inputs and capital goods if final goods are earmarked for exports



#### **Compliance Reduction**

>30,000 compliances reduced as of 30th May 2022



### Remissions of Duties and Taxes on Exported Products

Scheme for exports of goods from India; reimburses taxes & duties incurred by exporters



## **Germany and India**

Partners in Transformation

#### **GERMAN INVESTMENT IN INDIA**





#### **9TH LARGEST FOREIGN INVESTOR**

#### 300+ Business Requests Facilitated

Auto and EV	<b>7</b> %	Education	2%
Energy	<b>5</b> %	Healthcare	2%
Construction	<b>5</b> %	Logistics	2%
Textiles & Garments	4%	Metals & Mining	1%
IT & BPM	3%	Ports & Shipping	1%
Capital Goods	3%	Leather	1%
Food Processing	3%	Oil & Gas	1%
Chemicals	3%	Railways	1%
Media	2%	Sector Agnostic	<b>47</b> %

1,600+

**Indo-German Collaborations** 

600+

Indo-German JVs

#### \$13.6 Bn **GERMAN FDI IN INDIA**

(2000-2022)









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**BOSCH** 









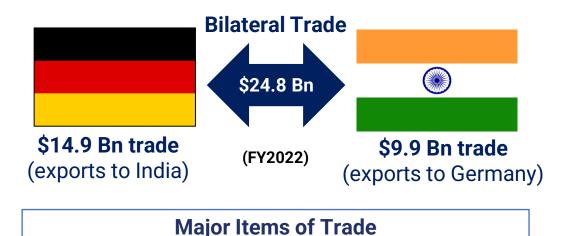




#### **INDIA-GERMANY PARTNERSHIP: TRADE**







**Nuclear Reactors** 

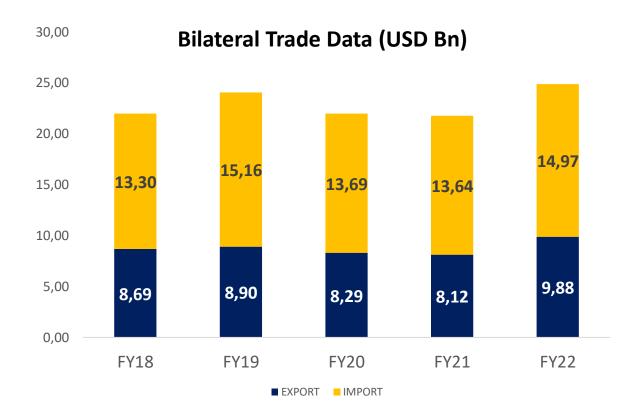
**Vehicles** 

**Electrical Machinery** 

**Organic Chemicals** 

**Apparel & Clothing** 

**Aircraft & Parts** 



Germany is India's largest trade partner in Europe

#### **INDIA: #1 R&D DESTINATION**





#### 1140 R&D CENTRES OF MNCS IN INDIA | 900,000 PROFESSIONALS







#### **BAYER**

27 telemedicine centers in 12 districts

Disease control and yield enhancement

#### **MERCEDES BENZ**

**Autonomous driving solutions** 

Computer-aided design and simulations

#### **MARQUARDT GROUP**

300 highly skilled engineers 16,000 sq. feet facility



### Indo-German Fast Track Mechanism

87% of issues resolved Extended into EoDB roundtables



#### **Make in India Mittelstand**

135+ Members Committed to invest \$970 M



#### **Startup Collaborations**

Invest India is an official Ambassador

### INVEST INDIA OVERVIEW







#### National Investment Promotion & Facilitation Agency under Government of India

**GOVERNMENT** 

**Centre / States** 

**Foreign Missions / Agencies** 

**ONE STOP SHOP** 



**INDUSTRY** 

**Associations / Corporates** 

Professional Advisors /
Academia

Awareness & Engagement

**Business Advisory** 

Strategy & Implementation

**Investor Aftercare** 

Long-Term Partnership



NATIONAL INVESTMENT PROMOTION & FACILITATION AGENCY



























 2021-2023